

STRATEGIC COLLABORATION AGREEMENT (SCA) IN EMEA – INFOSYS AND AWS



What does it mean for our customers?

Infosys partners with Financial Services (FS) organizations to deliver complex transformational journeys. Cloud is the catalyst for FS organizations. AWS is a world leader in the public cloud segment. Infosys and Amazon Web Services have signed a Strategic Collaboration Agreement (SCA) which is primed to deliver enhanced digital transformation and Industry specific solutions for Financial Services organisations across EMEA region. This partnership with AWS has further strengthen our position as a premier transformation partner for our FS customers.

It will focus on 3-main industry themes:



Modernization as a Stack

To deliver long-term and sustainable operational efficiencies through cloud transformation by re-imagining the way business is done.



ISVs as a Stack

To incubate and provide cloud scalability and resilience for financial services products with ISV led solutions.



Industry use cases as a Stack

Accelerate innovation by exploring and then democratizing new AI based services.

Investment from AWS to promote Infosys Offerings and Solutions:

AWS will support Infosys and its customer through their AWS cloud transformation by providing technical expertise, training & enablement, and go-to-market support.

To promote our joint industry themes AWS and Infosys are making joint investments through SCA in building better solutions and tooling along with more upskilled resources for enabling transformation, realizing operational efficiency and reducing cost.

Below are the commercial funding benefits as part of the SCA:

Strategic Opportunity Funding (Credits)	Credits to support large migration / modernization opportunities
MAP Funding	Cash Funding and Credits for MAP launched opportunities (ring-fenced for Infosys FS EMEA customers)

Strategic Collaboration Agreement Customer Benefits

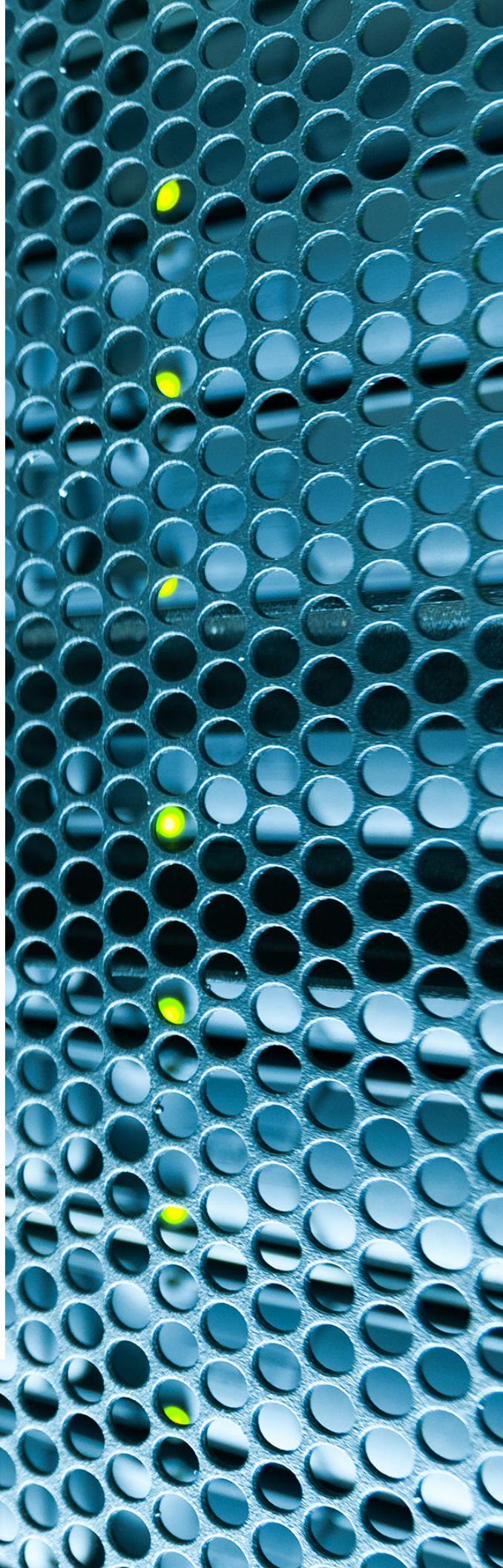
Infosys is best placed as AWS Premiere partner to help FS EMEA customers to pivot on to cloud technologies, despite the current difficult economic conditions, it is the right time for customers to go ahead with business transformation projects with Infosys.

- 1** Infosys has the **deep technical expertise to transform, modernize, accelerate DC** exits, deeper domain expertise to the advanced data and analytics and helps customers adopt AI/ML, GenAI, to drive innovation for customers in the region.
- 2** With SCA, we have tighter strategic alignment with AWS to deliver projects at a faster pace.
- 3** AWS will provide **technical support** and business case input, will build conjoint solutions, and provide time-bound specialist resource on case-to-case basis.
- 4** As part of the SCA, we have secured investments to solve strategic problems for our customers.
- 5** Access to specialist resources from AWS and Infosys with deep expertise solve Level 500 customer problems.

How to get started:

Qualifying projects should always have a high business impact, be transformative and make use of AWS services. Each use case will be evaluated on its individual merits and assessed jointly. This will be a Fastrack process where decisions can be made within days of their submission.

Please do [contact](#) the Infosys team for more details.



For more information, contact askus@infosys.com



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